

Mapping Sales Representative

Seiler Instrument Company is seeking a candidate who would be responsible for all mapping sales activities in the Indianapolis region. The Mapping Sales Representative is responsible for identifying customers, closing sales, and post sales support. Duties include placing prospecting calls, maintaining contact with existing customers, building rapport with business partners, and staying the main point of contact for the customer. This position is also expected to keep up to date on new technology through continuous training and education. The Sales Representative will also attend GIS related events and will report trends within the industry directly to the Mapping Manager. Travel is required and on the road travel is expected at least 50% of the time.

Candidate must have a Bachelor's Degree and a minimum of two years of experience in sales or customer service, preferably in a technical field. Additional years of experience may be considered in lieu of education. GIS/GPS knowledge is a plus and knowledge of the geographical area is preferred.

Seiler Instrument Company offers a generous benefit package which includes medical, dental, life, profit sharing and 401(k).

If interested in this opportunity, please email April Leise at hr@seilerinst.com

Please visit us at: www.seilerinst.com

Seiler Instrument is an Equal Opportunity Employer.